



September 2016

Area Delimited by Zipcode 73044 - Residential
Property Type

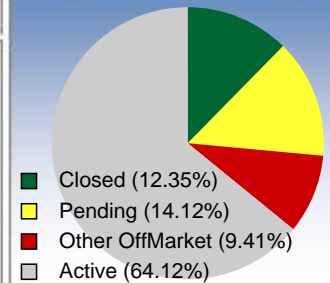


Absorption: Last 12 months, an Average of **29** Sales/Month

Active Inventory as of September 30, 2016 = **109**

| | SEPTEMBER | | |
|---|-----------|---------|---------|
| | 2015 | 2016 | +/- % |
| Closed Listings | 32 | 21 | -34.38% |
| Pending Listings | 29 | 24 | -17.24% |
| New Listings | 50 | 40 | -20.00% |
| Median List Price | 154,500 | 145,900 | -5.57% |
| Median Sale Price | 156,250 | 145,000 | -7.20% |
| Median Percent of List Price to Selling Price | 97.52% | 96.94% | -0.60% |
| Median Days on Market to Sale | 45.00 | 58.00 | 28.89% |
| End of Month Inventory | 139 | 109 | -21.58% |
| Months Supply of Inventory | 4.79 | 3.79 | -20.90% |

Market Activity



Monthly Inventory Analysis

Report Produced on: Oct 07, 2016

Data from the Oklahoma City Metropolitan Association of REALTORS®

Analysis Wrap-Up

Months Supply of Inventory (MSI) Decreases

The total housing inventory at the end of September 2016 decreased **21.58%** to 109 existing homes available for sale. Over the last 12 months this area has had an average of 29 closed sales per month. This represents an unsold inventory index of **3.79** MSI for this period.

Median Sale Prices Falling

According to the preliminary trends, this market area has experienced some downward momentum with the decline of Median Price this month. Prices dipped **7.20%** in September 2016 to \$145,000 versus the previous year at \$156,250.

Median Days on Market Lengthens

The median number of **58.00** days that homes spent on the market before selling increased by 13.00 days or **28.89%** in September 2016 compared to last year's same month at **45.00** DOM.

Sales Success for September 2016 is Positive

Overall, with Median Prices falling and Days on Market increasing, the Listed versus Closed Ratio finished weak this month.

There were 40 New Listings in September 2016, down **20.00%** from last year at 50. Furthermore, there were 21 Closed Listings this month versus last year at 32, a **-34.38%** decrease.

Closed versus Listed trends yielded a **52.5%** ratio, down from last year's September 2016 at **64.0%**, a **17.97%** downswing. This will certainly create pressure on a decreasing Month's Supply of Inventory (MSI) in the following months to come.

What's in this Issue

| | |
|--|-----------|
| Closed Listings | 1 |
| Pending Listings | 2 |
| New Listings | 3 |
| Inventory | 4 |
| Months Supply of Inventory | 5 |
| Median Days on Market to Sale | 6 |
| Median List Price at Closing | 7 |
| Median Sale Price at Closing | 8 |
| Median Percent of List Price to Selling Price | 9 |
| Market Summary | 10 |

Real Estate is Local

Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

MLSOK -
Office:
Phone: 405-841-5353
Email: statistics@okcmar.org



Monthly Inventory Analysis

Data from the Oklahoma City Metropolitan Association of REALTORS®

September 2016

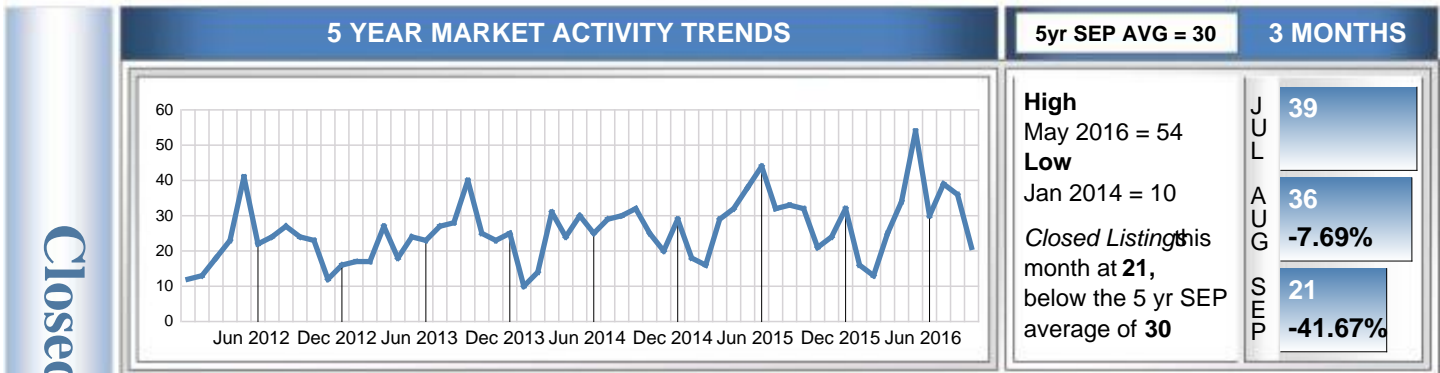
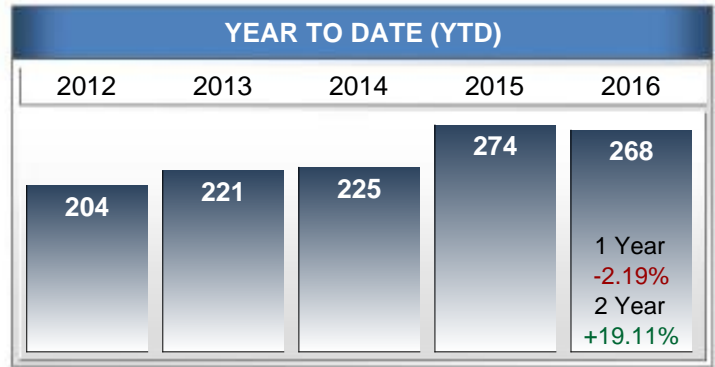
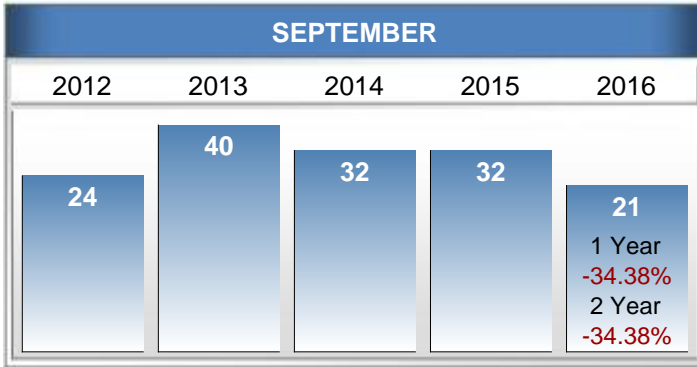
Closed Sales as of Oct 06, 2016



Closed Listings

Report Produced on: Oct 07, 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Closed Listings

Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR

CLOSED LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Closed Listings by Price Range | | % | MDOM | ≤2 Beds | 3 Beds | 4 Beds | 5 Beds+ |
|--|---|-----------|------|----------|-----------|-----------|-----------|
| \$30,000 and less | 2 | 9.52% | 56.0 | 1 | 1 | 0 | 0 |
| \$30,001 - \$80,000 | 3 | 14.29% | 58.0 | 1 | 1 | 1 | 0 |
| \$80,001 - \$120,000 | 2 | 9.52% | 12.5 | 0 | 2 | 0 | 0 |
| \$120,001 - \$150,000 | 5 | 23.81% | 60.0 | 0 | 4 | 1 | 0 |
| \$150,001 - \$220,000 | 4 | 19.05% | 36.0 | 0 | 2 | 2 | 0 |
| \$220,001 - \$240,000 | 1 | 4.76% | 34.0 | 0 | 0 | 0 | 1 |
| \$240,001 and up | 4 | 19.05% | 62.0 | 0 | 3 | 1 | 0 |
| Total Closed Units: 21 | | | | 58.0 | | | |
| Total Closed Volume: | | 3,209,598 | | 97.00K | 2.03M | 855.65K | 222.75K |
| Median Closed Price: | | \$145,000 | | \$48,500 | \$136,000 | \$155,000 | \$222,750 |



Monthly Inventory Analysis

Data from the Oklahoma City Metropolitan Association of REALTORS®

September 2016

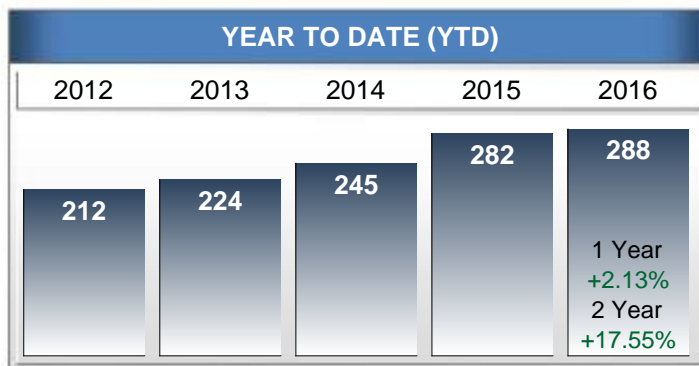
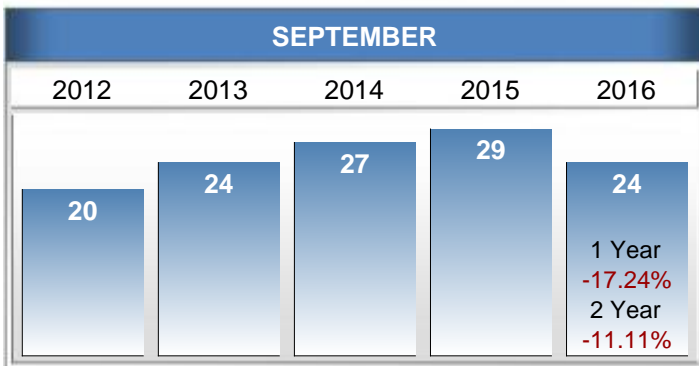
Pending Listings as of Oct 06, 2016



Pending Listings

Report Produced on: Oct 07, 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Pending Listings
 Ready to Buy or Sell Real Estate?
 Contact an experienced REALTOR



| 5yr SEP AVG = 25 | 3 MONTHS | | | | | | | | | | |
|--|--|-----|----|-----|----|-----|----|--------|--|---------|--|
| High Apr 2016 = 53 Low Dec 2013 = 9 <i>Pending Listing</i> this month at 24 , below the 5 yr SEP average of 25 | <table border="1"> <tr> <td>JUL</td> <td>33</td> </tr> <tr> <td>AUG</td> <td>32</td> </tr> <tr> <td>SEP</td> <td>24</td> </tr> <tr> <td colspan="2">-3.03%</td> </tr> <tr> <td colspan="2">-25.00%</td> </tr> </table> | JUL | 33 | AUG | 32 | SEP | 24 | -3.03% | | -25.00% | |
| JUL | 33 | | | | | | | | | | |
| AUG | 32 | | | | | | | | | | |
| SEP | 24 | | | | | | | | | | |
| -3.03% | | | | | | | | | | | |
| -25.00% | | | | | | | | | | | |

PENDING LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Pending Listings by Price Range | | % | MDOM | ≤2 Beds | 3 Beds | 4 Beds | 5 Beds+ | |
|---|---|--------|-------|---------|-----------|-----------|-----------|-------|
| \$40,000 and less | 1 | 4.17% | 138.0 | 0 | 1 | 0 | 0 | |
| \$40,001 - \$80,000 | 4 | 16.67% | 14.5 | 1 | 2 | 1 | 0 | |
| \$80,001 - \$120,000 | 4 | 16.67% | 4.0 | 2 | 2 | 0 | 0 | |
| \$120,001 - \$160,000 | 6 | 25.00% | 25.0 | 1 | 5 | 0 | 0 | |
| \$160,001 - \$190,000 | 3 | 12.50% | 73.0 | 0 | 3 | 0 | 0 | |
| \$190,001 - \$260,000 | 3 | 12.50% | 53.0 | 0 | 3 | 0 | 0 | |
| \$260,001 and up | 3 | 12.50% | 6.0 | 0 | 1 | 2 | 0 | |
| Total Pending Units: 24 Total Pending Volume: 3,619,630 Median Listing Price: \$149,800 | | | | 22.0 | 4 | 17 | 3 | 0.00B |
| | | | | | \$377,00K | 2.57M | 673.80K | \$0 |
| | | | | | \$98,500 | \$156,500 | \$264,900 | \$0 |



Monthly Inventory Analysis

Data from the Oklahoma City Metropolitan Association of REALTORS®

September 2016

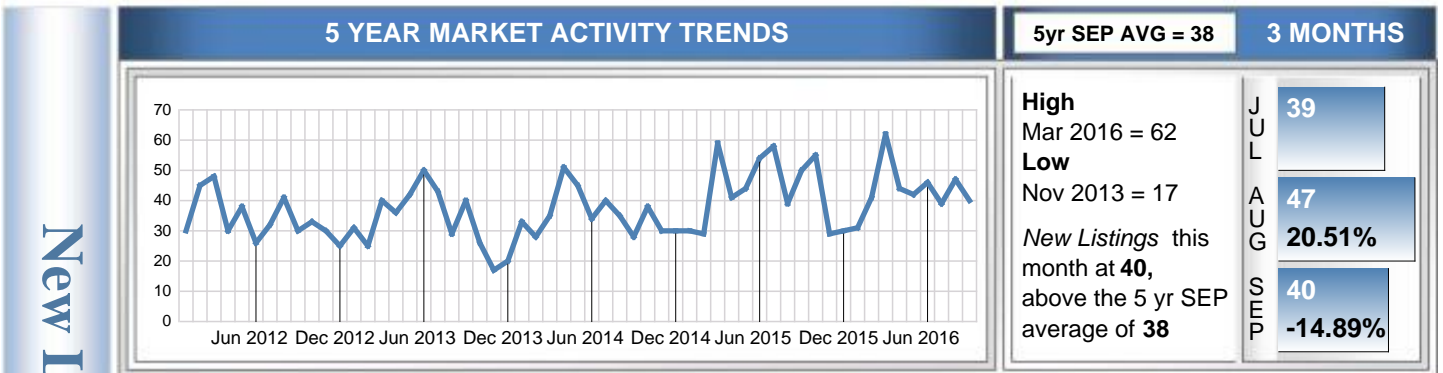
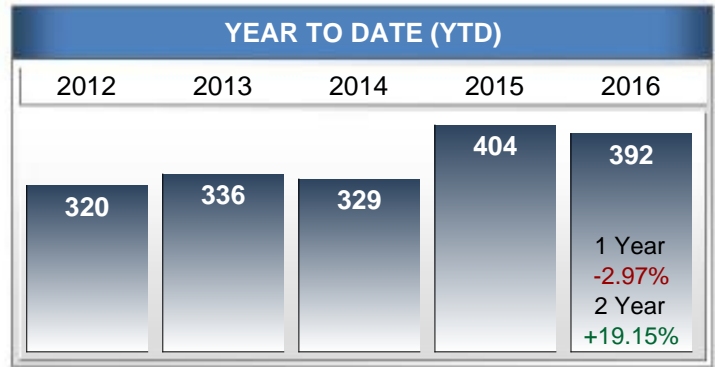
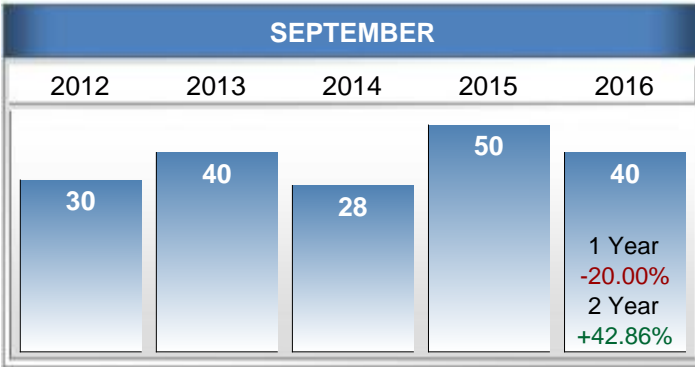
New Listings as of Oct 06, 2016



New Listings

Report Produced on: Oct 07, 2016

Area Delimited by Zipcode 73044 - Residential Property Type



New Listings

Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR

NEW LISTINGS & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of New Listings by Price Range | | % | ≤2 Beds | 3 Beds | 4 Beds | 5 Beds+ |
|---|----|--------|----------|-----------|-----------|-----------|
| \$75,000 and less | 3 | 7.50% | 1 | 2 | 0 | 0 |
| \$75,001 - \$75,000 | 0 | 0.00% | 0 | 0 | 0 | 0 |
| \$75,001 - \$150,000 | 13 | 32.50% | 4 | 9 | 0 | 0 |
| \$150,001 - \$200,000 | 9 | 22.50% | 1 | 5 | 2 | 1 |
| \$200,001 - \$250,000 | 5 | 12.50% | 0 | 3 | 2 | 0 |
| \$250,001 - \$275,000 | 4 | 10.00% | 0 | 2 | 2 | 0 |
| \$275,001 and up | 6 | 15.00% | 1 | 3 | 1 | 1 |
| Total New Listed Units: | | | 7 | 24 | 7 | 2 |
| Total New Listed Volume: | | | 1.07M | 4.04M | 1.74M | 594.00K |
| Median New Listed Listing Price: | | | \$99,900 | \$164,400 | \$239,900 | \$297,000 |



Monthly Inventory Analysis

Data from the Oklahoma City Metropolitan Association of REALTORS®

September 2016

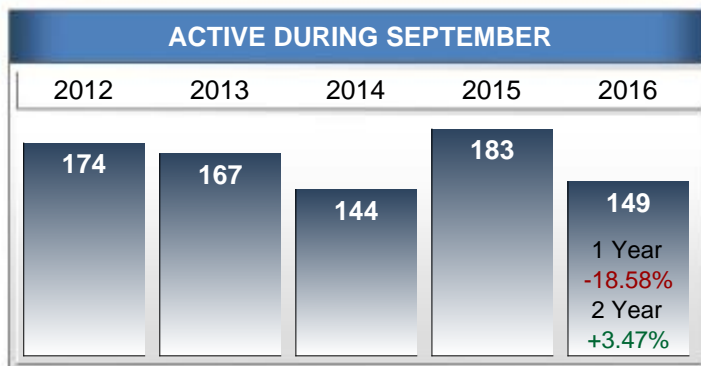
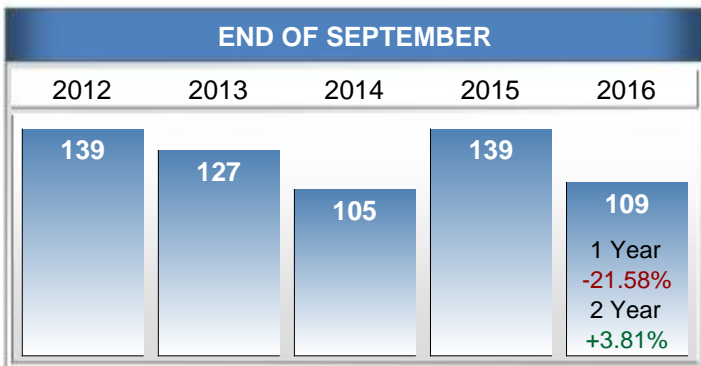
Active Inventory as of Oct 06, 2016



Active Inventory

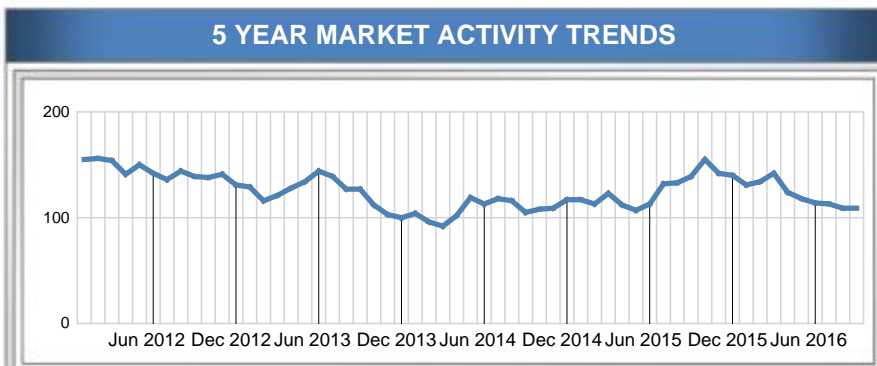
Report Produced on: Oct 07, 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Active Inventory

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5yr SEP AVG = 124 **3 MONTHS**

High
Feb 2012 = 156

Low
Mar 2014 = 92

Inventory this month at **109**, below the 5 yr SEP average of **124**

| | |
|-----|----------------------|
| JUL | 113 |
| AUG | 109 -3.54% |
| SEP | 109 0.00% |

INVENTORY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Inventory by Price Range | | % | MDOM | ≤2 Beds | 3 Beds | 4 Beds | 5 Beds+ |
|--|----|--------|------|-----------|-----------|-----------|-----------|
| \$75,000 and less | 7 | 6.42% | 87.0 | 1 | 5 | 1 | 0 |
| \$75,001 - \$125,000 | 17 | 15.60% | 36.0 | 5 | 10 | 2 | 0 |
| \$125,001 - \$150,000 | 11 | 10.09% | 51.0 | 1 | 7 | 3 | 0 |
| \$150,001 - \$200,000 | 27 | 24.77% | 77.0 | 1 | 18 | 6 | 2 |
| \$200,001 - \$225,000 | 17 | 15.60% | 46.0 | 0 | 14 | 2 | 1 |
| \$225,001 - \$275,000 | 15 | 13.76% | 31.0 | 0 | 8 | 6 | 1 |
| \$275,001 and up | 15 | 13.76% | 66.0 | 1 | 5 | 6 | 3 |
| Total Active Inventory by Units: | | | | 9 | 67 | 26 | 7 |
| Total Active Inventory by Volume: | | | | 1.26M | 11.99M | 6.27M | 1.92M |
| Median Active Inventory Listing Price: | | | | \$109,500 | \$185,500 | \$222,450 | \$275,000 |



Monthly Inventory Analysis

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September 2016

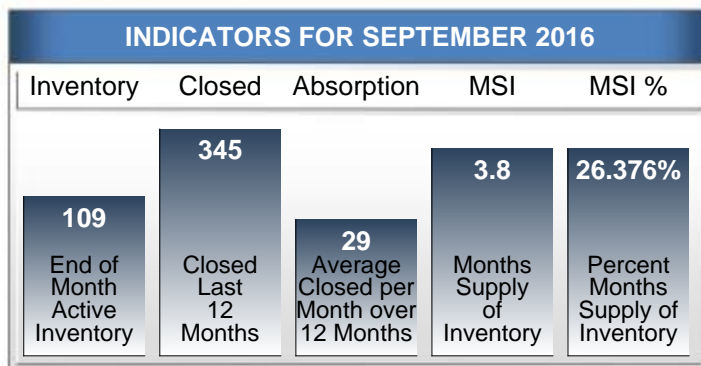
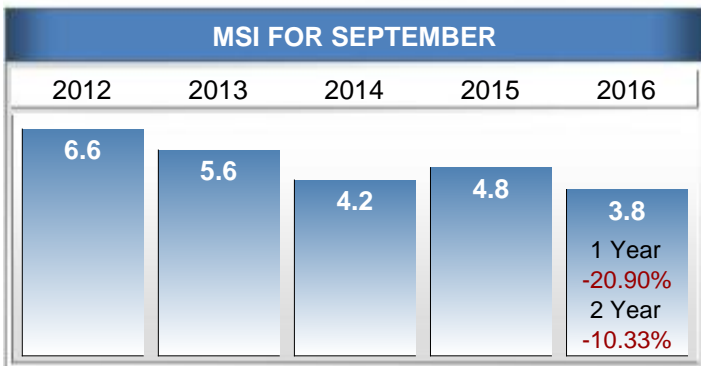
Active Inventory as of Oct 06, 2016



Months Supply of Inventory

Report Produced on: Oct 07, 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Months Supply

Ready to Buy or Sell Real Estate?
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| 5yr SEP AVG = 5.0 | 3 MONTHS |
|---|------------|
| High Feb 2012 = 8.2 | JUL 3.8 |
| Low Aug 2016 = 3.7 | AUG -4.35% |
| Months Supply this month at 3.8 , below the 5 yr SEP average of 5.0 | SEP 3.19% |

MONTHS SUPPLY & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Active Inventory by Price Range and MSI | | | % | MSI | ≤2 Beds | 3 Beds | 4 Beds | 5 Beds+ |
|---|-----|--------|-----|------|---------|--------|--------|---------|
| \$75,000 and less | 7 | 6.42% | 1.4 | 0.5 | 2.2 | 1.7 | 0.0 | |
| \$75,001 - \$125,000 | 17 | 15.60% | 4.1 | 6.0 | 3.2 | 8.0 | 0.0 | |
| \$125,001 - \$150,000 | 11 | 10.09% | 4.6 | 12.0 | 3.7 | 7.2 | 0.0 | |
| \$150,001 - \$200,000 | 27 | 24.77% | 3.7 | 0.0 | 3.2 | 3.6 | 0.0 | |
| \$200,001 - \$225,000 | 17 | 15.60% | 4.3 | 0.0 | 6.5 | 1.4 | 2.4 | |
| \$225,001 - \$275,000 | 15 | 13.76% | 3.7 | 0.0 | 4.0 | 3.6 | 3.0 | |
| \$275,001 and up | 15 | 13.76% | 8.6 | 0.0 | 8.6 | 8.0 | 7.2 | |
| MSI: | 3.8 | | | 3.0 | 3.8 | 3.9 | 4.9 | |
| Total Active Inventory: | 109 | | | 9 | 67 | 26 | 7 | |



Monthly Inventory Analysis

Data from the Oklahoma City Metropolitan Association of REALTORS®

September 2016

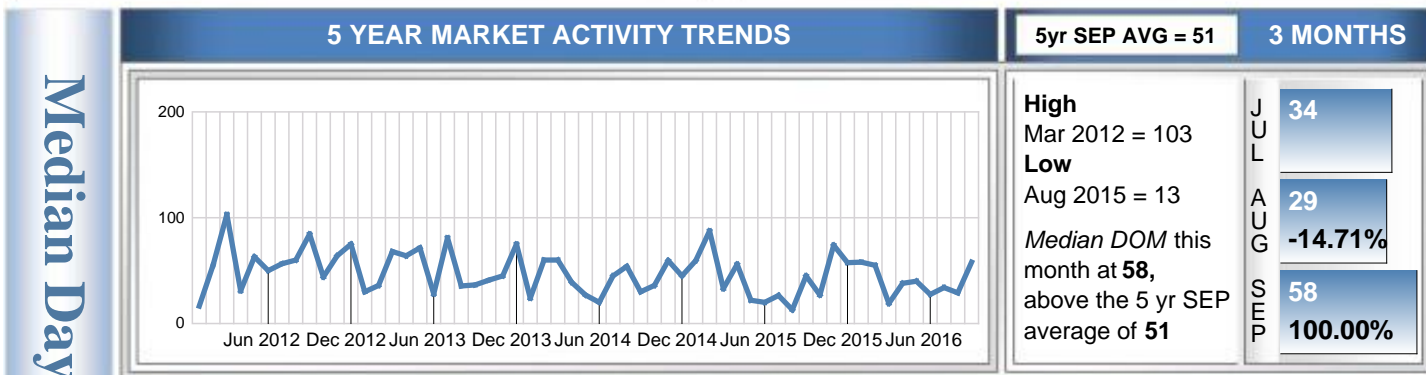
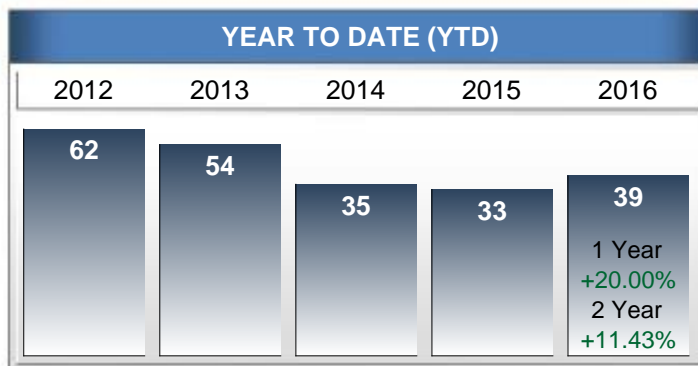
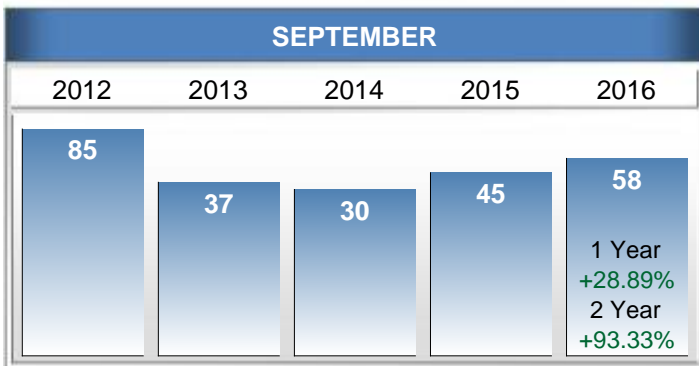
Closed Sales as of Oct 06, 2016



Median Days on Market to Sale

Report Produced on: Oct 07, 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Median Days on Market

Ready to Buy or Sell Real Estate?
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MEDIAN DOM OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Median Days on Market to Sale by Price Range | | % | MDOM | ≤2 Beds | 3 Beds | 4 Beds | 5 Beds+ |
|--|-----------|--------|------|---------|--------|---------|---------|
| \$30,000 and less | 2 | 9.52% | 56.0 | 45.0 | 67.0 | 0.0 | 0.0 |
| \$30,001 - \$80,000 | 3 | 14.29% | 58.0 | 58.0 | 69.0 | 38.0 | 0.0 |
| \$80,001 - \$120,000 | 2 | 9.52% | 12.5 | 0.0 | 12.5 | 0.0 | 0.0 |
| \$120,001 - \$150,000 | 5 | 23.81% | 60.0 | 0.0 | 91.5 | 60.0 | 0.0 |
| \$150,001 - \$220,000 | 4 | 19.05% | 36.0 | 0.0 | 25.0 | 82.0 | 0.0 |
| \$220,001 - \$240,000 | 1 | 4.76% | 34.0 | 0.0 | 0.0 | 0.0 | 34.0 |
| \$240,001 and up | 4 | 19.05% | 62.0 | 0.0 | 63.0 | 61.0 | 0.0 |
| Median Closed DOM: | 58.0 | | | 51.5 | 58.0 | 60.0 | 34.0 |
| Total Closed Units: | 21 | | | 2 | 13 | 5 | 1 |
| Total Closed Volume: | 3,209,598 | | | 97.00K | 2.03M | 855.65K | 222.75K |



Monthly Inventory Analysis

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September 2016

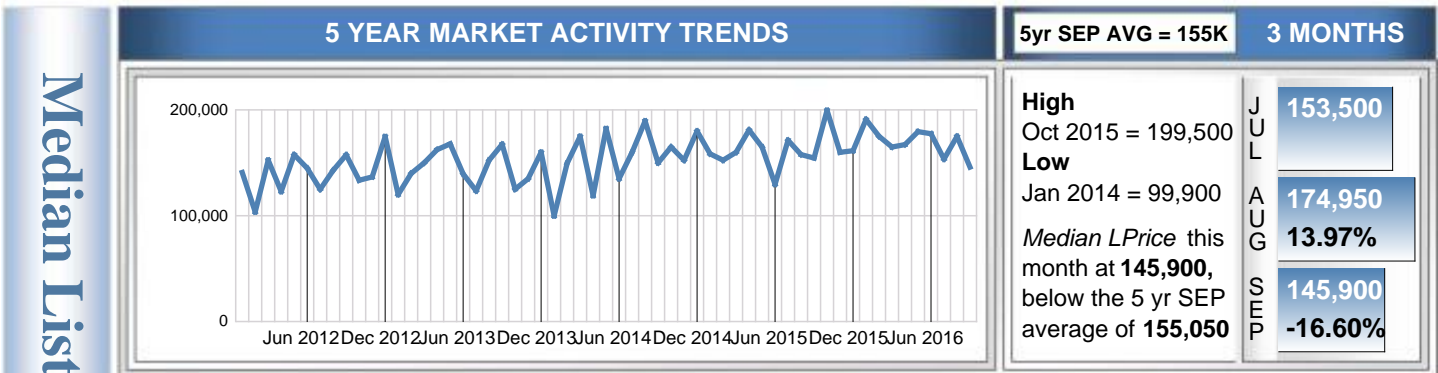
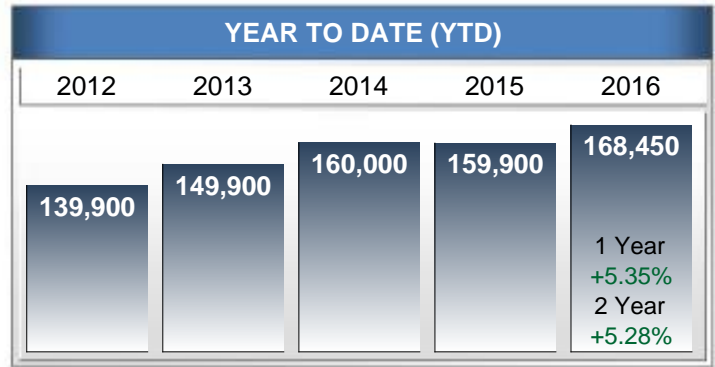
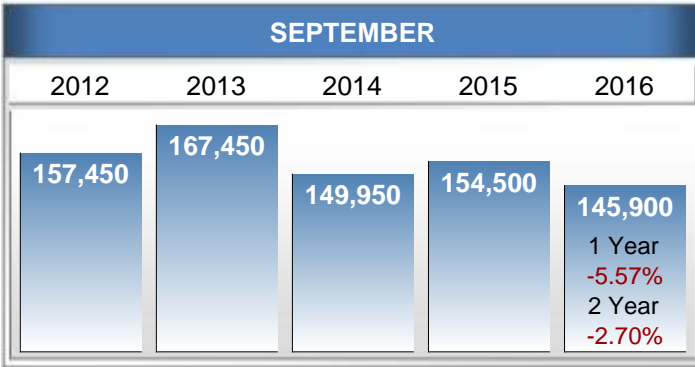
Closed Sales as of Oct 06, 2016



Median List Price at Closing

Report Produced on: Oct 07, 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Median List Price

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MEDIAN LIST PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Median List Price at Closing by Price Range | | % | MLS | ≤2 Beds | 3 Beds | 4 Beds | 5 Beds+ |
|---|-----------|--------|---------|----------|-----------|-----------|-----------|
| \$30,000 and less | 2 | 9.52% | 24,700 | 21,500 | 27,900 | 0 | 0 |
| \$30,001 - \$80,000 | 3 | 14.29% | 64,900 | 0 | 71,450 | 60,000 | 0 |
| \$80,001 - \$120,000 | 2 | 9.52% | 91,650 | 98,000 | 85,300 | 0 | 0 |
| \$120,001 - \$150,000 | 5 | 23.81% | 135,500 | 0 | 132,700 | 150,000 | 0 |
| \$150,001 - \$220,000 | 4 | 19.05% | 181,200 | 0 | 187,400 | 181,200 | 0 |
| \$220,001 - \$240,000 | 1 | 4.76% | 225,000 | 0 | 0 | 0 | 225,000 |
| \$240,001 and up | 4 | 19.05% | 281,250 | 0 | 245,500 | 317,000 | 0 |
| Median List Price: | \$145,900 | | | \$59,750 | \$135,500 | \$169,900 | \$225,000 |
| Total Closed Units: | 21 | | | 2 | 13 | 5 | 1 |
| Total List Volume: | 3,445,000 | | | 119.50K | 2.21M | 889.40K | 225.00K |



Monthly Inventory Analysis

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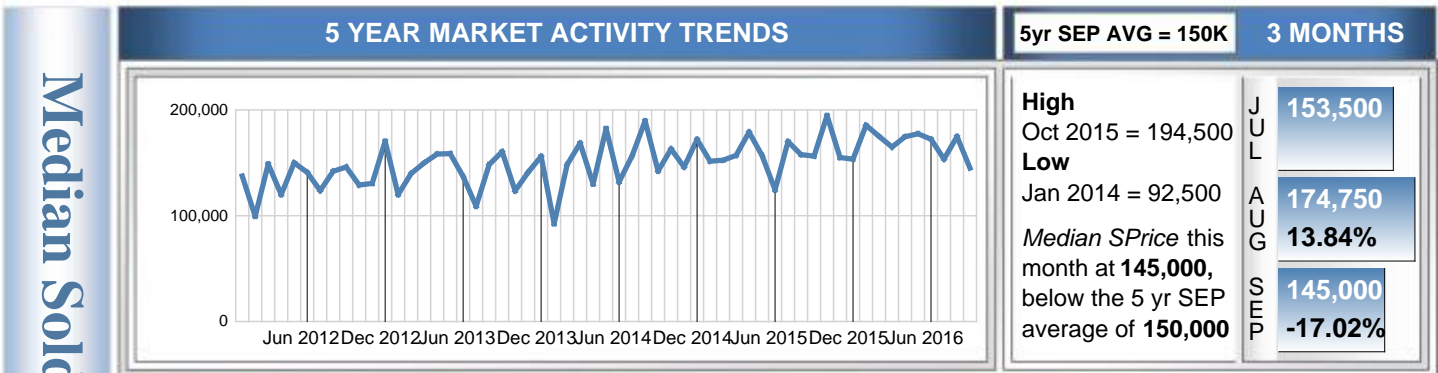
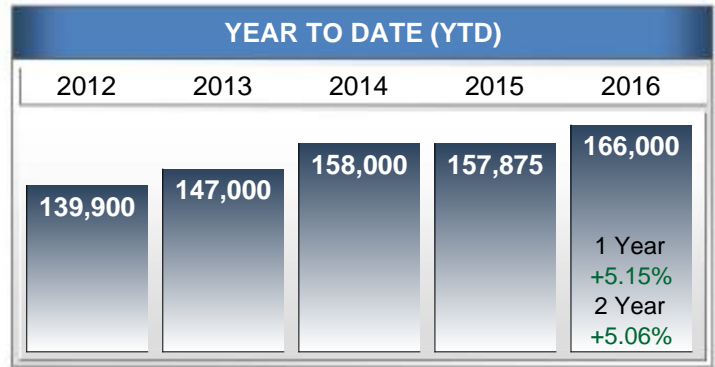
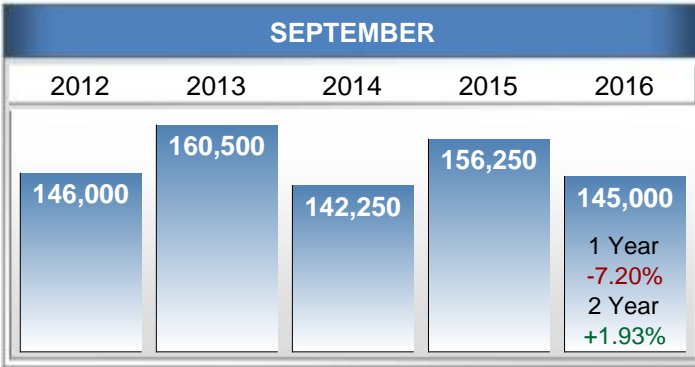
Closed Sales as of Oct 06, 2016



Median Sold Price at Closing

Report Produced on: Oct 07, 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Median Sold Price

Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR

MEDIAN SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Median Sold Price at Closing by Price Range | | | % | M\$\$ | ≤2 Beds | 3 Beds | 4 Beds | 5 Beds+ |
|---|-----------|--|--------|---------|----------|-----------|-----------|-----------|
| \$30,000 and less | 2 | | 9.52% | 19,750 | 17,000 | 22,500 | 0 | 0 |
| \$30,001 - \$80,000 | 3 | | 14.29% | 55,000 | 80,000 | 55,000 | 37,500 | 0 |
| \$80,001 - \$120,000 | 2 | | 9.52% | 83,150 | 0 | 83,150 | 0 | 0 |
| \$120,001 - \$150,000 | 5 | | 23.81% | 136,000 | 0 | 131,500 | 145,000 | 0 |
| \$150,001 - \$220,000 | 4 | | 19.05% | 178,074 | 0 | 180,000 | 178,074 | 0 |
| \$220,001 - \$240,000 | 1 | | 4.76% | 222,750 | 0 | 0 | 0 | 222,750 |
| \$240,001 and up | 4 | | 19.05% | 281,250 | 0 | 245,500 | 317,000 | 0 |
| Median Closed Price: | \$145,000 | | | | \$48,500 | \$136,000 | \$155,000 | \$222,750 |
| Total Closed Units: | 21 | | | | 2 | 13 | 5 | 1 |
| Total Closed Volume: | 3,209,598 | | | | 97.00K | 2.03M | 855.65K | 222.75K |



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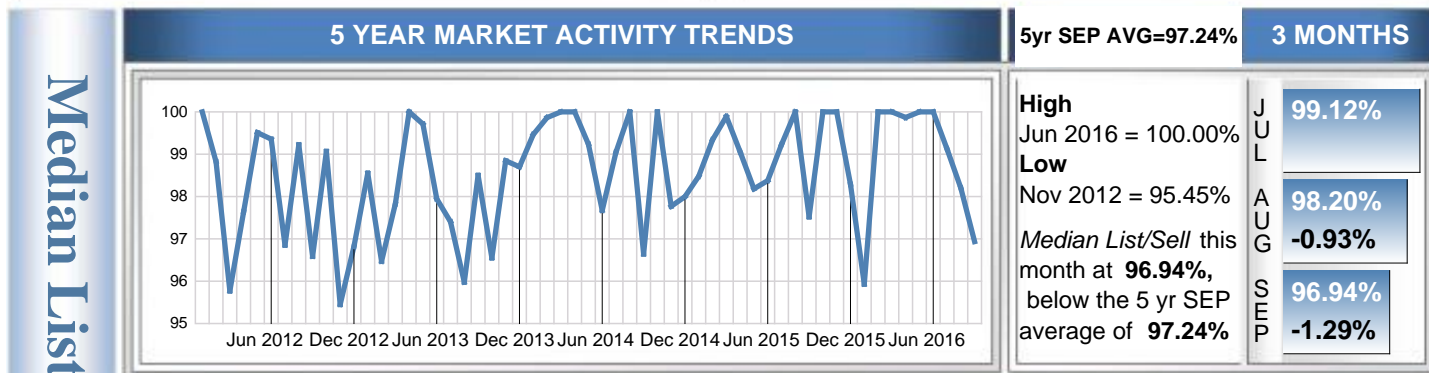
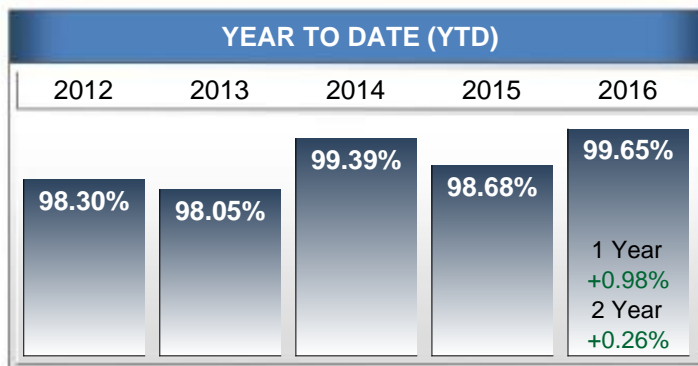
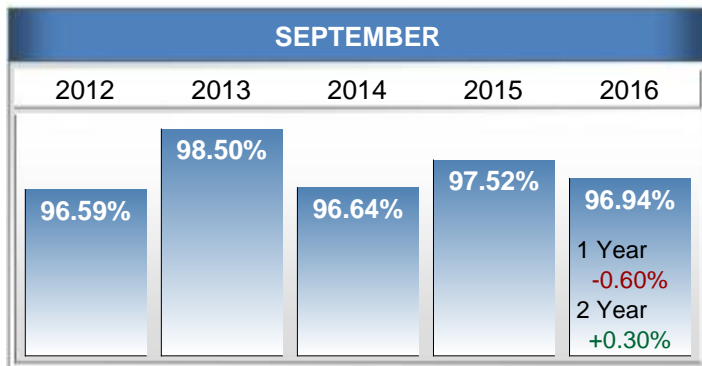
Closed Sales as of Oct 06, 2016



Median Percent of List Price to Selling Price

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Area Delimited by Zipcode 73044 - Residential Property Type



Median List/Sell Price

Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR

MEDIAN L/S% OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE

| Distribution of Median L/S % by Price Range | | % | ML/S% | ≤2 Beds | 3 Beds | 4 Beds | 5 Beds+ |
|---|---|--------|---------|---------|---------|---------|---------|
| \$30,000 and less | 2 | 9.52% | 79.86% | 79.07% | 80.65% | 0.00% | 0.00% |
| \$30,001 - \$80,000 | 3 | 14.29% | 81.63% | 81.63% | 84.75% | 62.50% | 0.00% |
| \$80,001 - \$120,000 | 2 | 9.52% | 101.92% | 0.00% | 101.92% | 0.00% | 0.00% |
| \$120,001 - \$150,000 | 5 | 23.81% | 97.77% | 0.00% | 99.07% | 96.67% | 0.00% |
| \$150,001 - \$220,000 | 4 | 19.05% | 96.16% | 0.00% | 96.16% | 97.86% | 0.00% |
| \$220,001 - \$240,000 | 1 | 4.76% | 99.00% | 0.00% | 0.00% | 0.00% | 99.00% |
| \$240,001 and up | 4 | 19.05% | 100.00% | 0.00% | 100.00% | 100.00% | 0.00% |
| Median List/Sell Ratio: 96.94% | | | | 80.35% | 97.77% | 96.67% | 99.00% |
| Total Closed Units: 21 | | | | 2 | 13 | 5 | 1 |
| Total Closed Volume: 3,209,598 | | | | 97.00K | 2.03M | 855.65K | 222.75K |



Monthly Inventory Analysis

Data from the Oklahoma City Metropolitan Association of REALTORS®

September 2016

Inventory as of Oct 06, 2016



Market Summary

Report Produced on: Oct 07, 2016

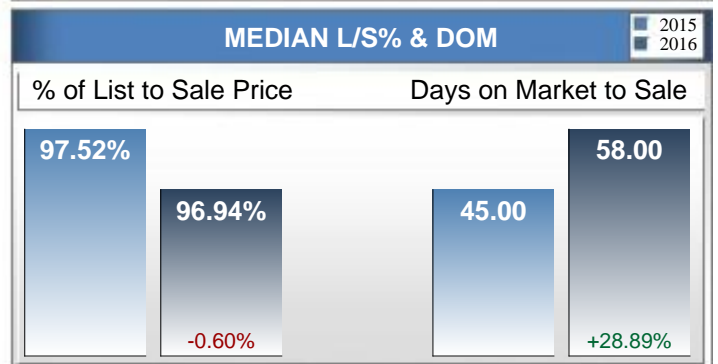
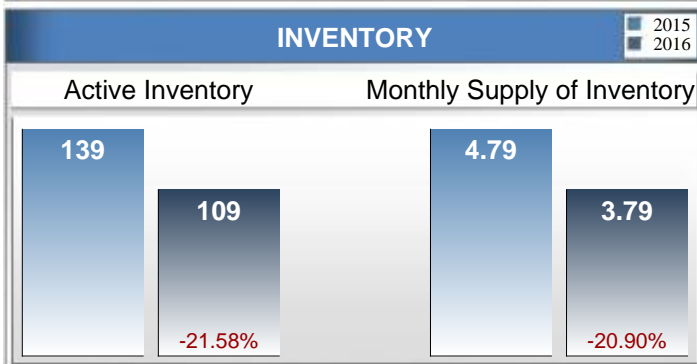
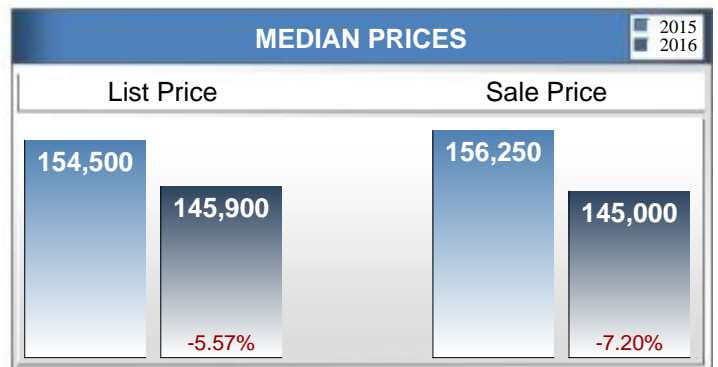
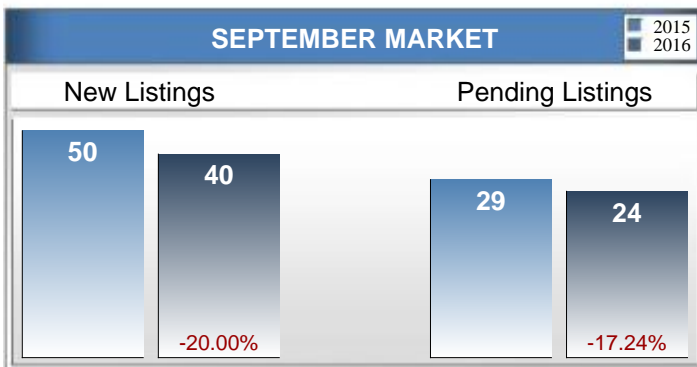
Area Delimited by Zipcode 73044 - Residential Property Type



Absorption: Last 12 months, an Average of 29 Sales/Month

Active Inventory as of September 30, 2016 = 109

| | SEPTEMBER | | | Year To Date | | |
|---|-----------|---------|---------|--------------|---------|---------|
| | 2015 | 2016 | +/-% | 2015 | 2016 | +/-% |
| Closed Sales | 32 | 21 | -34.38% | 274 | 268 | -2.19% |
| Pending Sales | 29 | 24 | -17.24% | 282 | 288 | 2.13% |
| New Listings | 50 | 40 | -20.00% | 404 | 392 | -2.97% |
| Median List Price | 154,500 | 145,900 | -5.57% | 159,900 | 168,450 | 5.35% |
| Median Sale Price | 156,250 | 145,000 | -7.20% | 157,875 | 166,000 | 5.15% |
| Median Percent of List Price to Selling Price | 97.52% | 96.94% | -0.60% | 98.68% | 99.65% | 0.98% |
| Median Days on Market to Sale | 45.00 | 58.00 | 28.89% | 32.50 | 39.00 | 20.00% |
| Monthly Inventory | 139 | 109 | -21.58% | 139 | 109 | -21.58% |
| Months Supply of Inventory | 4.79 | 3.79 | -20.90% | 4.79 | 3.79 | -20.90% |





September 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Closed Sales by Units

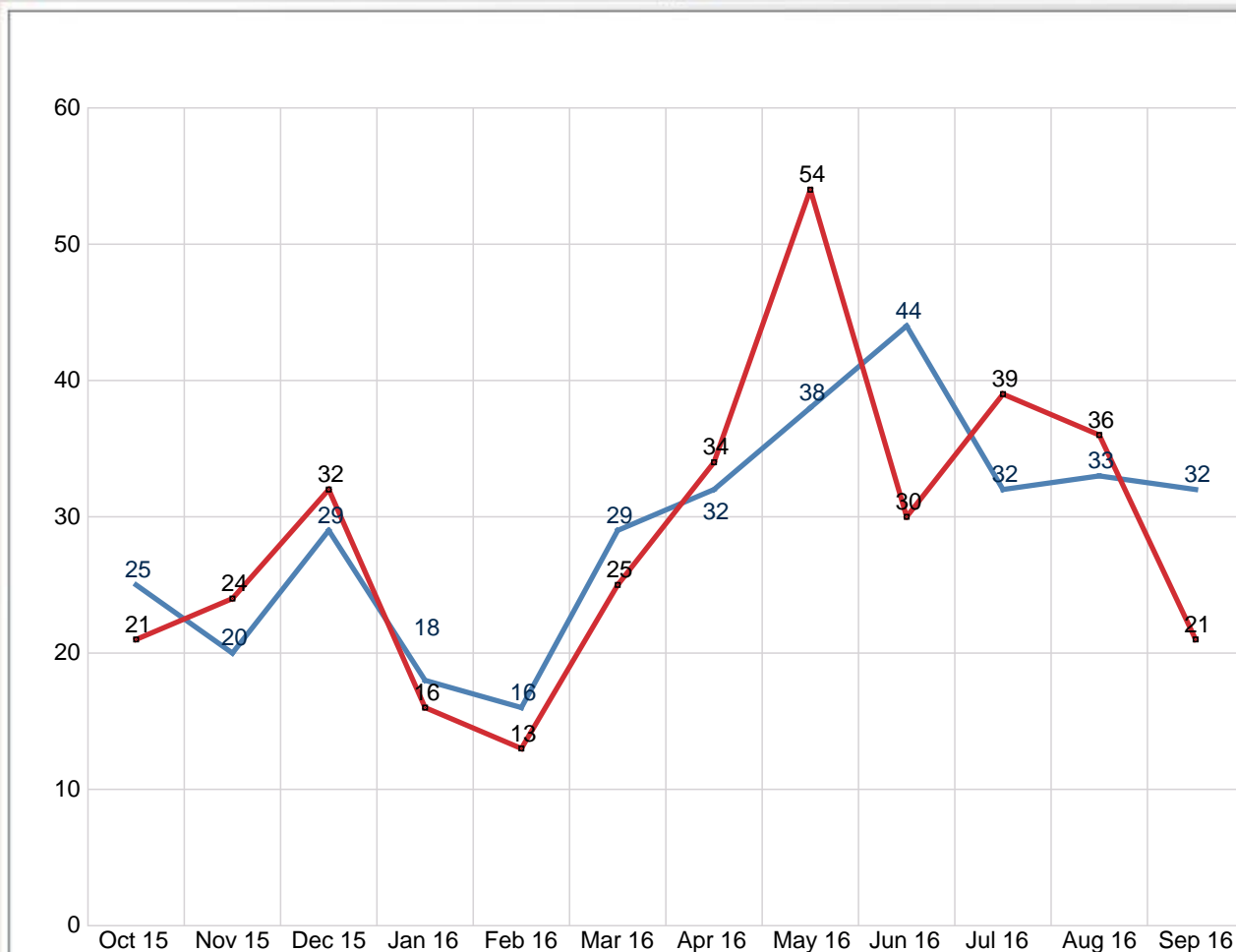
Report Produced on: Oct 07, 2016

Data compiled from the Oklahoma City Metropolitan Association of REALTORS®

Market Trends

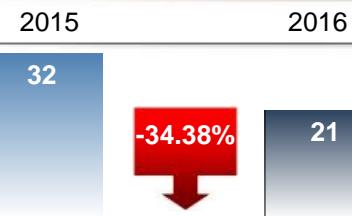
Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR®

■ October 2015 - September 2016 (Current Year with Values)
 ■ October 2014 - September 2015 (Previous Year)

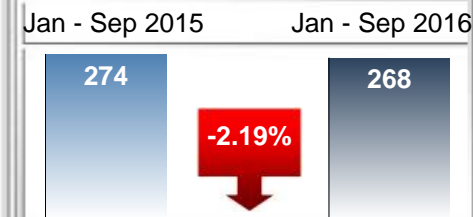


Comparative Analysis

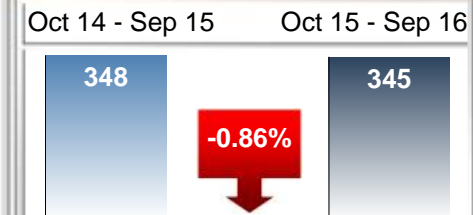
SEPTEMBER



YEAR TO DATE (YTD)



12 MONTH COMPARATIVE





September 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Closed Sales by Volume

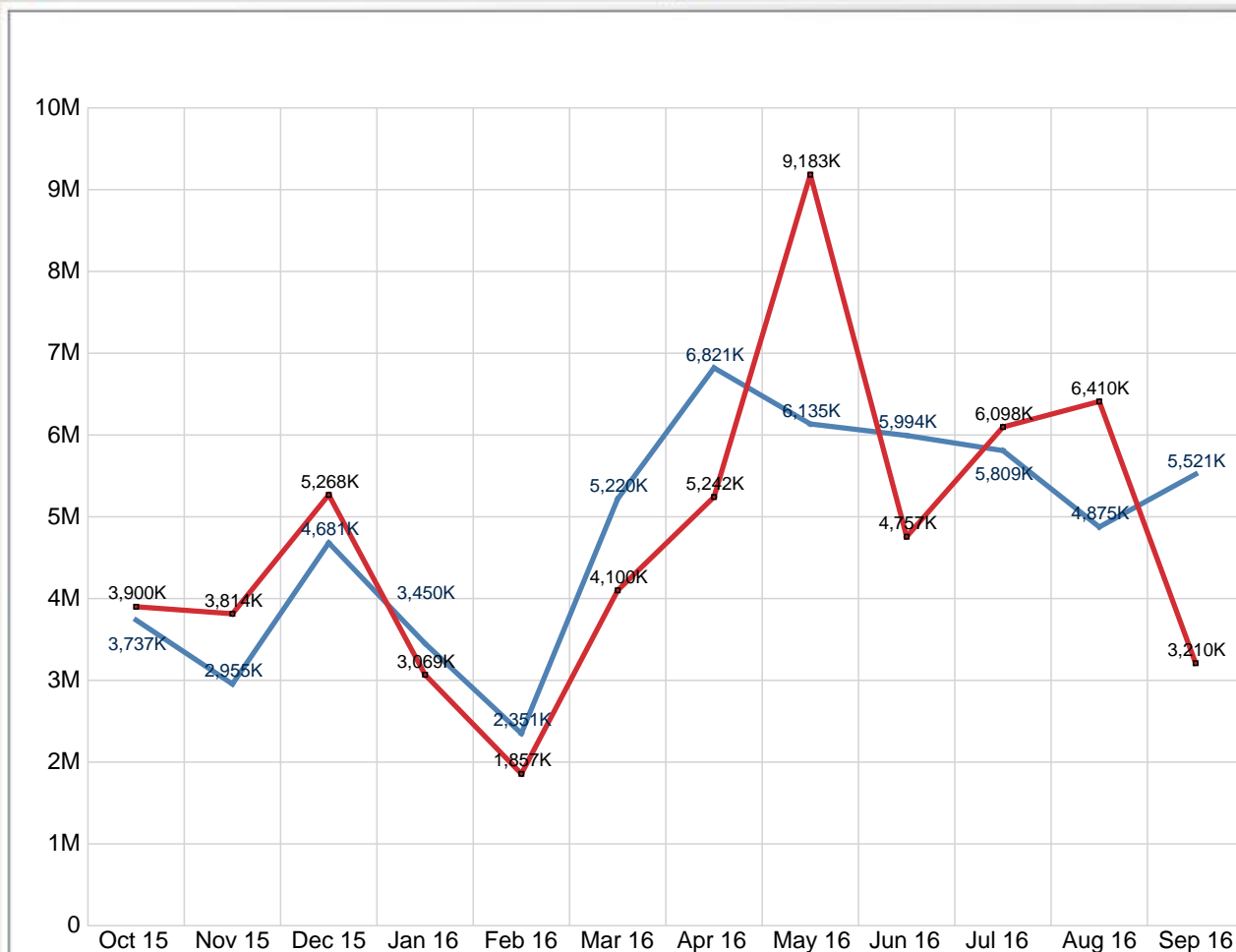
Report Produced on: Oct 07, 2016

Data compiled from the Oklahoma City Metropolitan Association of REALTORS®

Market Trends

Ready to Buy or Sell Real Estate?
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■ October 2015 - September 2016 (Current Year with Values)
 ■ October 2014 - September 2015 (Previous Year)

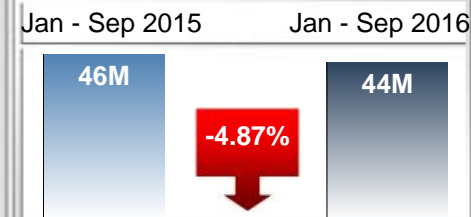


Comparative Analysis

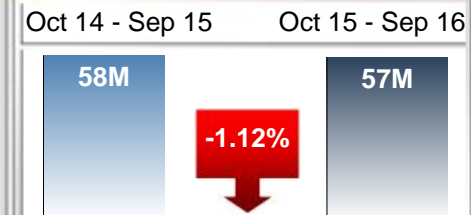
SEPTEMBER



YEAR TO DATE (YTD)



12 MONTH COMPARATIVE





September 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Closed Sales by Average Days on Market

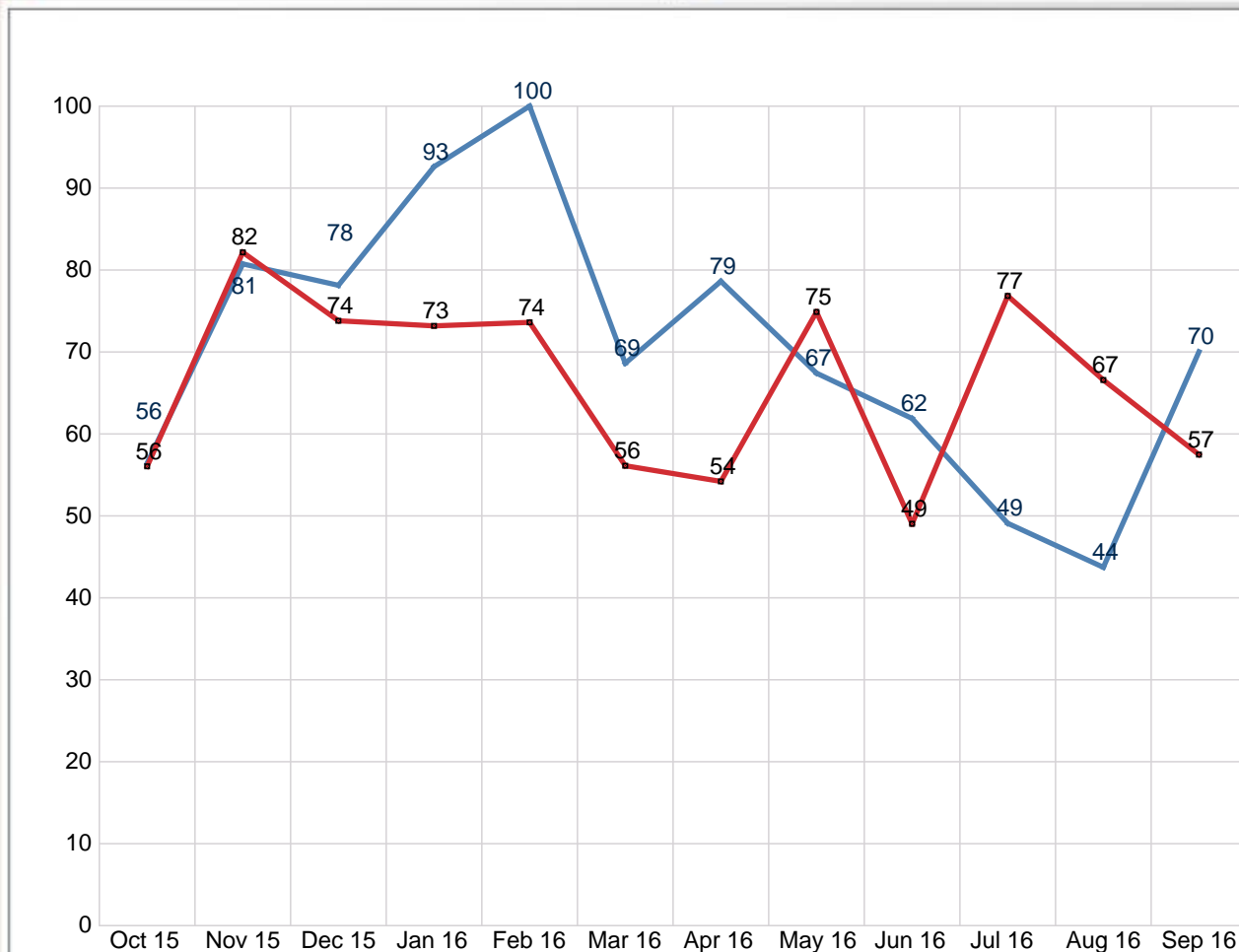
Data compiled from the Oklahoma City Metropolitan Association of REALTORS®

Report Produced on: Oct 07, 2016

Market Trends

Ready to Buy or Sell Real Estate?
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■ October 2015 - September 2016 (Current Year with Values)
 ■ October 2014 - September 2015 (Previous Year)

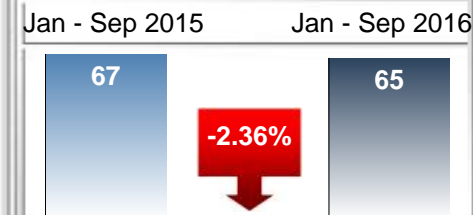


Comparative Analysis

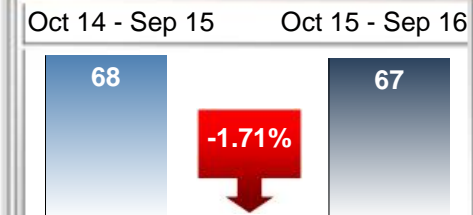
SEPTEMBER



YEAR TO DATE (YTD)



12 MONTH COMPARATIVE





September 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Closed Sales by Average Asked per Sold Ratio

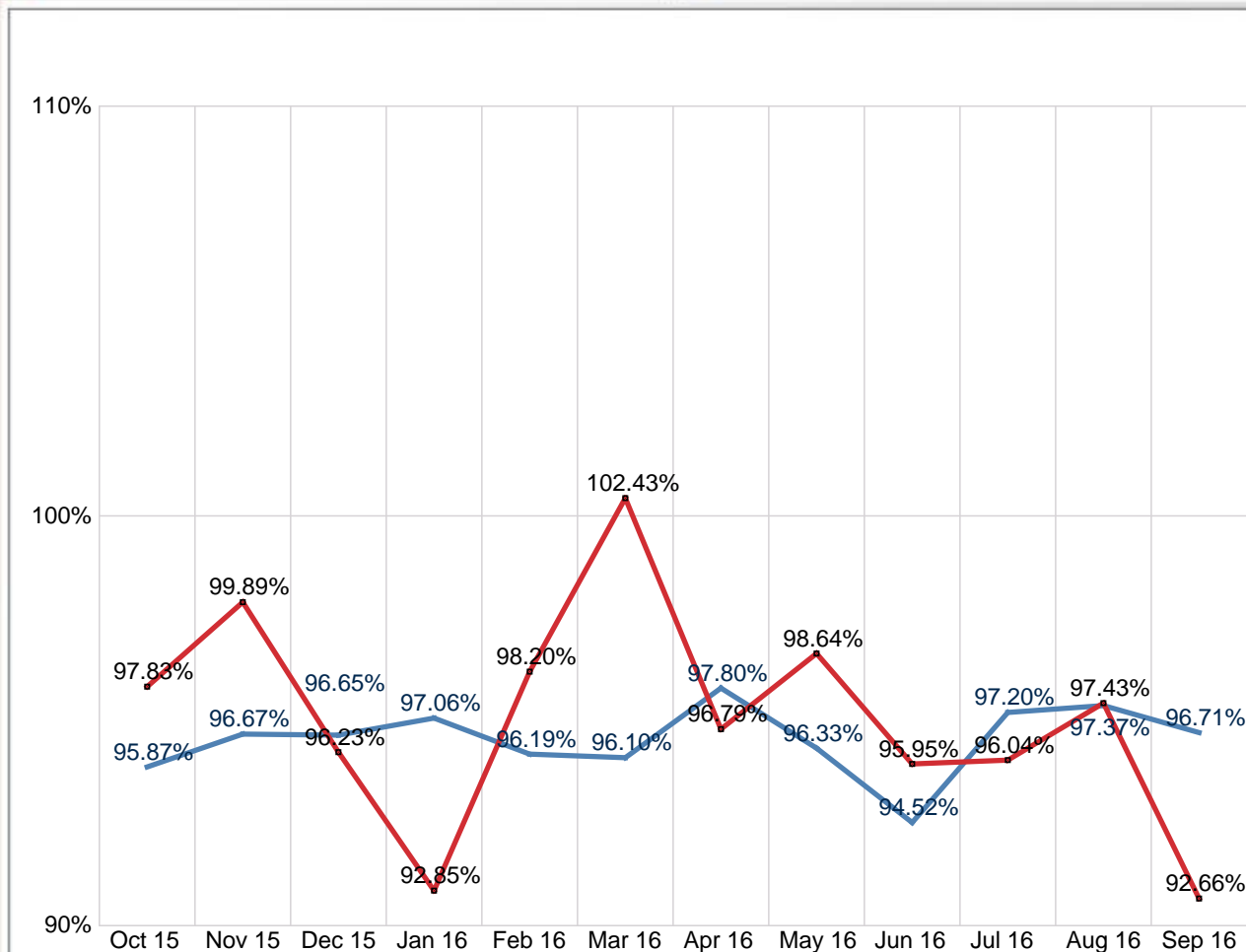
Report Produced on: Oct 07, 2016

Data compiled from the Oklahoma City Metropolitan Association of REALTORS®

Market Trends

Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR®

■ October 2015 - September 2016 (Current Year with Values)
 ■ October 2014 - September 2015 (Previous Year)



Comparative Analysis

SEPTEMBER

| 2015 | 2016 |
|---|--------|
| 96.71% | 92.66% |
| <div style="background-color: red; color: white; padding: 5px; display: inline-block;">-4.19%</div> | |

YEAR TO DATE (YTD)

| Jan - Sep 2015 | Jan - Sep 2016 |
|--|----------------|
| 96.50% | 97.08% |
| <div style="background-color: green; color: white; padding: 5px; display: inline-block;">0.61%</div> | |

12 MONTH COMPARATIVE

| Oct 14 - Sep 15 | Oct 15 - Sep 16 |
|--|-----------------|
| 96.47% | 97.24% |
| <div style="background-color: green; color: white; padding: 5px; display: inline-block;">0.80%</div> | |



September 2016

Area Delimited by Zipcode 73044 - Residential Property Type



Closed Sales by Average Sold Price

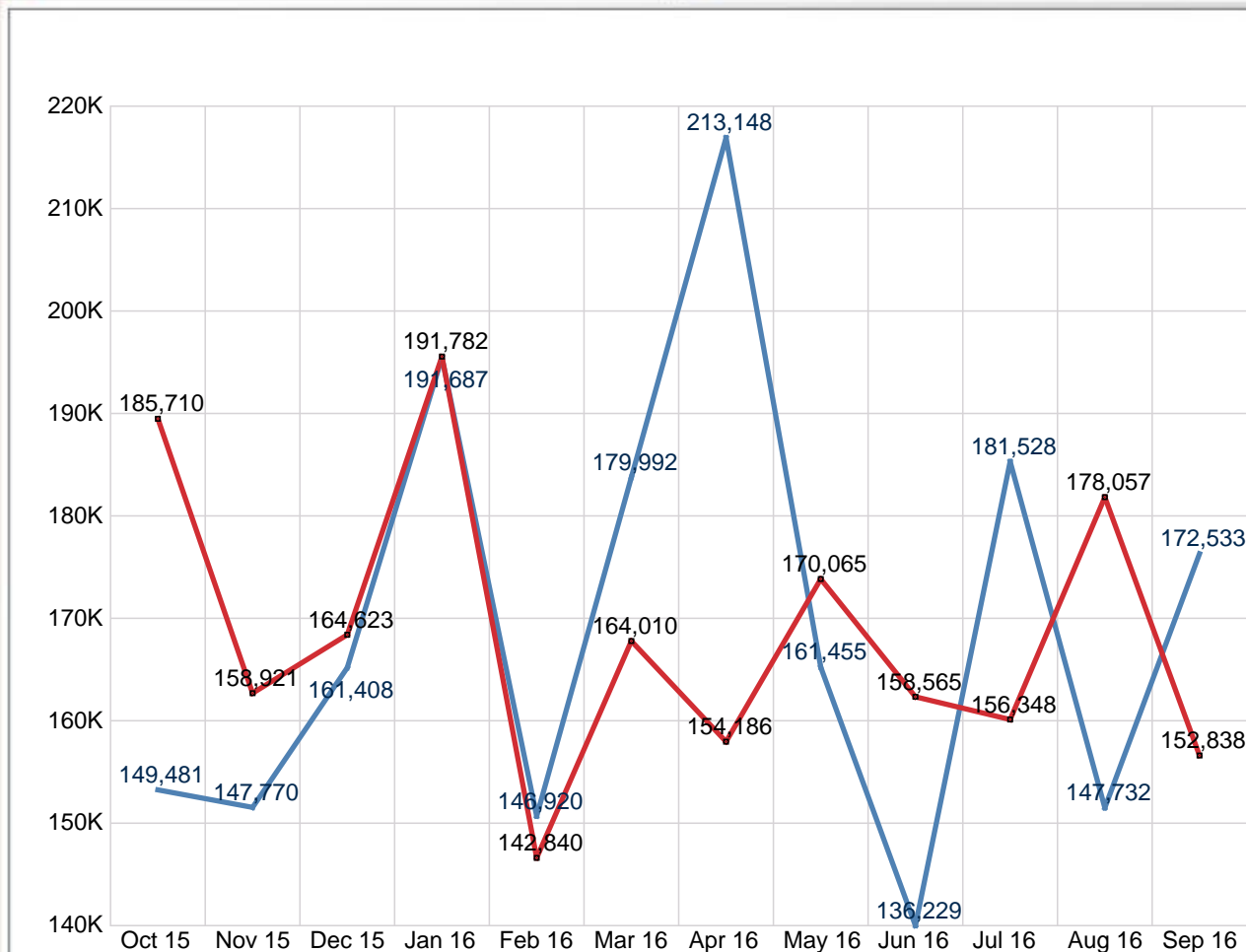
Report Produced on: Oct 07, 2016

Data compiled from the Oklahoma City Metropolitan Association of REALTORS®

Market Trends

Ready to Buy or Sell Real Estate?
Contact an experienced REALTOR®

■ October 2015 - September 2016 (Current Year with Values)
 ■ October 2014 - September 2015 (Previous Year)



Comparative Analysis

SEPTEMBER

| 2015 | 2016 |
|--|---------|
| 172,533 | 152,838 |
| <div style="background-color: red; color: white; padding: 5px; display: inline-block;">-11.42%</div> | |

YEAR TO DATE (YTD)

| Jan - Sep 2015 | Jan - Sep 2016 |
|---|----------------|
| 168,526 | 163,902 |
| <div style="background-color: red; color: white; padding: 5px; display: inline-block;">-2.74%</div> | |

12 MONTH COMPARATIVE

| Oct 14 - Sep 15 | Oct 15 - Sep 16 |
|---|-----------------|
| 165,372 | 164,950 |
| <div style="background-color: red; color: white; padding: 5px; display: inline-block;">-0.26%</div> | |