

#### Area Delimited by County Of Logan -Residential Property Type



Report Produced on: Apr 11, 2017

| Absorption: Last 12 months, an Average of 60 Sales/Month |         | MARCH   |         | Market Activity   |  |  |
|--|---------|---------|---------|-------------------|--|--|
| Active Inventory as of March 31, 2017 = 226              | 2016    | 2017    | +/-%    |                   |  |  |
| Closed Listings  | 53      | 48      | -9.43%  |                   |  |  |
| Pending Listings   | 76      | 58      | -23.68% |                   |  |  |
| New Listings   | 114     | 104     | -8.77%  |                   |  |  |
| Median List Price  | 199,900 | 213,825 | 6.97%   |                   |  |  |
| Median Sale Price  | 202,900 | 209,750 | 3.38%   | Closed (13.56%)   |  |  |
| Median Percent of List Price to Selling Price            | 100.00% | 99.11%  | -0.89%  |                   |  |  |
| Median Days on Market to Sale                            | 33.00   | 46.50   | 40.91%  |                   |  |  |
| End of Month Inventory                                   | 278     | 226     | -18.71% | ☐ Active (63.84%) |  |  |
| Months Supply of Inventory                               | 4.50    | 3.77    | -16.22% | Active (03.04%)   |  |  |

# Monthly Inventory Analysis

Data from the Oklahoma City Metropolitan Association of REALTORS®

#### **Analysis Wrap-Up**

#### **Months Supply of Inventory (MSI) Decreases**

The total housing inventory at the end of March 2017 decreased **18.71%** to 226 existing homes available for sale. Over the last 12 months this area has had an average of 60 closed sales per month. This represents an unsold inventory index of **3.77** MSI for this period.

#### Median Sale Price Going Up

According to the preliminary trends, this market area has experienced some upward momentum with the increase of Median Price this month. Prices went up **3.38%** in March 2017 to \$209,750 versus the previous year at \$202,900.

#### **Median Days on Market Lengthens**

The median number of **46.50** days that homes spent on the market before selling increased by 13.50 days or **40.91%** in March 2017 compared to last year's same month at **33.00** DOM.

#### Sales Success for March 2017 is Positive

Overall, with Median Prices going up and Days on Market increasing, the Listed versus Closed Ratio finished weak this month.

There were 104 New Listings in March 2017, down **8.77%** from last year at 114. Furthermore, there were 48 Closed Listings this month versus last year at 53, a **-9.43%** decrease.

Closed versus Listed trends yielded a **46.2%** ratio, down from previous year's, March 2016, at **46.5%**, a **0.73%** downswing. This will certainly create pressure on a decreasing Month's Supply of Inventory (MSI) in the following months to come.

#### What's in this Issue

| Closed Listings                               | 1  |
|---|----|
| Pending Listings                              | 2  |
| New Listings                                  | 3  |
| Inventory                                     | 4  |
| Months Supply of Inventory                    | 5  |
| Median Days on Market to Sale                 | 6  |
| Median List Price at Closing                  | 7  |
| Median Sale Price at Closing                  | 8  |
| Median Percent of List Price to Selling Price | 9  |
| Market Summary                                | 10 |

#### Real Estate is Local

#### Consumers Should Consult with a REALTOR®

Buying or selling real estate, for a majority of consumers, is one of the most important decisions they will make. Choosing a real estate professional continues to be a vital part of this process.

#### Identify a Professional to Manage the Procedure

REALTORS® are well-informed about critical factors that affect your specific market area - such as changes in market conditions, consumer attitudes and interest rates.

#### Are You Ready to Buy or Sell Real Estate?

Contact an experienced REALTOR®

MLSOK - Office:

Phone: 405-841-5353

Email: statistics@okcmar.org



Data from the Oklahoma City Metropolitan **Association of REALTORS®** 

### **March 2017**

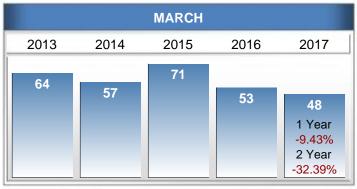
Closed Sales as of Apr 10, 2017



### **Closed Listings**

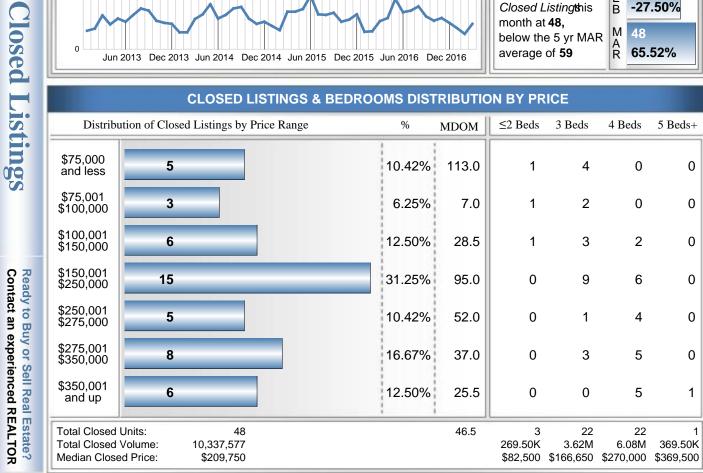
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### **March 2017**

Pending Listings as of Apr 10, 2017



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### **Pending Listings**

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#### **March 2017**

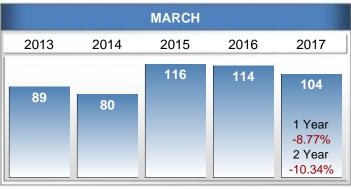
New Listings as of Apr 10, 2017



**New Listings** 

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### **March 2017**

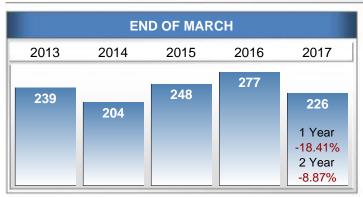
Active Inventory as of Apr 10, 2017

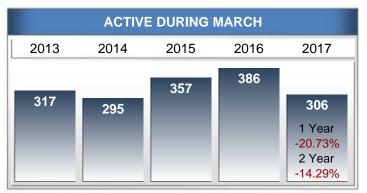


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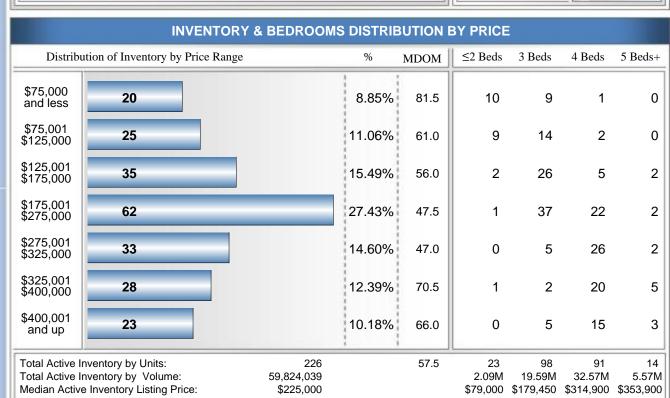
#### **Active Inventory**

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Active Inventory



Data from the Oklahoma City Metropolitan Association of REALTORS®

### **March 2017**

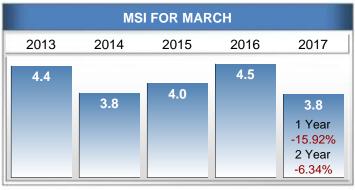
Active Inventory as of Apr 10, 2017



#### **Months Supply of Inventory**

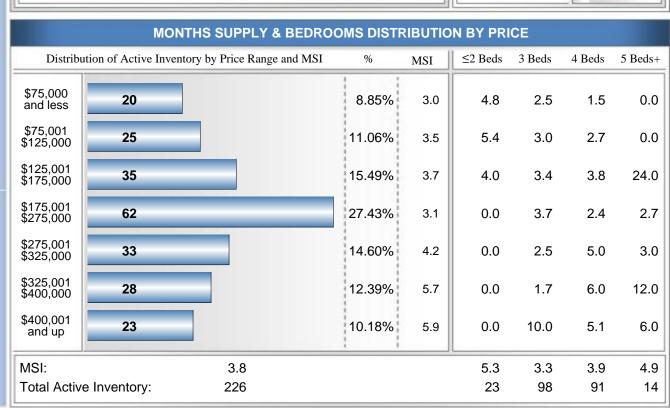
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**Months Supply** 



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### **March 2017**

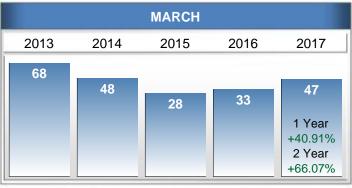
Closed Sales as of Apr 10, 2017



### Median Days on Market to Sale

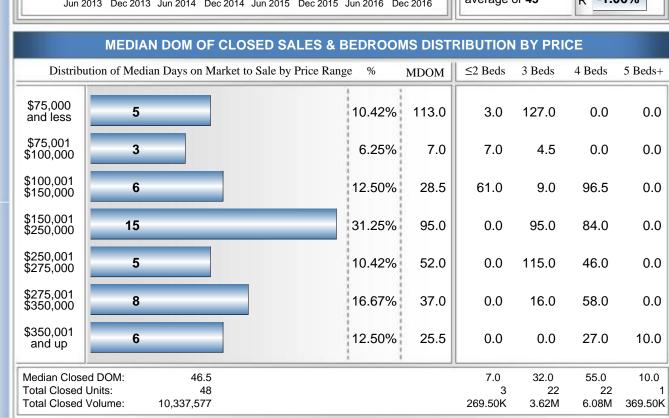
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Median Days on Market



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#### **March 2017**

Closed Sales as of Apr 10, 2017

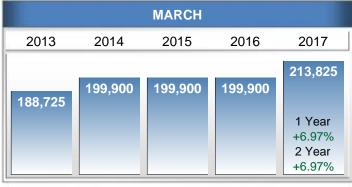


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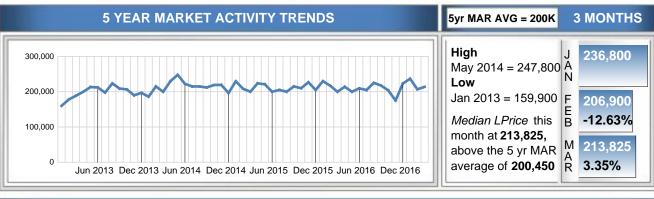
### **Median List Price at Closing**

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| Distrib                | ution of Median List Price at Closing by Price Range | %      | ML\$    | ≤2 Beds | 3 Beds  | 4 Beds  | 5 Bed |
|------------------------|--|--------|---------|---------|---------|---------|-------|
|                        |  | :      | ТИТЕФ   |         |         |         |       |
| \$75,000<br>and less   | 4  | 8.33%  | 45,450  | 39,900  | 51,000  | 0       |       |
| \$75,001<br>\$100,000  | 4  | 8.33%  | 92,450  | 85,000  | 95,000  | 0       |       |
| \$100,001<br>\$150,000 | 6  | 12.50% | 128,200 | 149,000 | 120,000 | 128,200 |       |
| \$150,001<br>\$250,000 | 14   | 29.17% | 193,950 | 0       | 185,250 | 199,900 |       |
| \$250,001<br>\$275,000 | 4  | 8.33%  | 263,900 | 0       | 262,350 | 263,950 |       |
| \$275,001<br>\$350,000 | 10   | 20.83% | 295,000 | 0       | 305,000 | 289,000 |       |
| \$350,001<br>and up    | 6  | 12.50% | 394,400 | 0       | 0       | 399,800 | 369,5 |

Contact an experienced REALTOR Ready to Buy or Sell Real Estate?

**Median List Price** 



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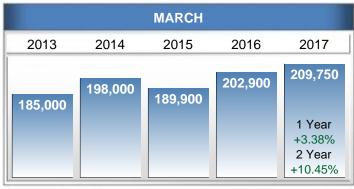
Closed Sales as of Apr 10, 2017



### **Median Sold Price at Closing**

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| Median Sold Price   | 300,000<br>200,000<br>100,000                                      | Jun 2013 Dec 2013 Jun 2014 Dec 2014 Jun 2015 Dec 2015 | ec 2016 | High May 2014 = 242,700 A N Jan 2013 = 155,000 F Median SPrice this month at 209,750, above the 5 yr MAR average of 197,110  High May 2014 = 242,700 A N 199,500 -15.81%  209,750 A R 5.14% |                          |                          |                          |                           |  |
|---|--|---|---------|---|--------------------------|--------------------------|--------------------------|---------------------------|--|
| Pr  | MEDIAN SOLD PRICE OF CLOSED SALES & BEDROOMS DISTRIBUTION BY PRICE |   |         |   |                          |                          |                          |                           |  |
| jc.   | Distribu   | ntion of Median Sold Price at Closing by Price Range  | %       | MS\$  | ≤2 Beds                  | 3 Beds                   | 4 Beds                   | 5 Beds+                   |  |
| e   | \$75,000<br>and less   | 5   | 10.42%  | 43,000  | 43,000                   | 40,500                   | 0                        | 0                         |  |
| ш   | \$75,001<br>\$100,000  | 3   | 6.25%   | 82,500  | 82,500                   | 86,500                   | 0                        | 0                         |  |
|   | \$100,001<br>\$150,000   | 6   | 12.50%  | 123,250   | 144,000                  | 118,000                  | 123,250                  | 0                         |  |
| Ready   | \$150,001<br>\$250,000   | 15  | 31.25%  | 198,000   | 0                        | 172,000                  | 198,950                  | 0                         |  |
| Ready to Buy or Sell Real Estate?<br>Contact an experienced REALTOR | \$250,001<br>\$275,000   | 5   | 10.42%  | 265,000   | 0                        | 268,227                  | 264,250                  | 0                         |  |
|   | \$275,001<br>\$350,000   | 8   | 16.67%  | 297,450   | 0                        | 300,000                  | 295,000                  | 0                         |  |
| ell Real  | \$350,001<br>and up  | 6   | 12.50%  | 391,000   | 0                        | 0                        | 397,000                  | 369,500                   |  |
| Estate? EALTOR  | Median Closed Total Closed Total Closed                            | Units: 48   |         | ,   | \$82,500<br>3<br>269.50K | \$166,650<br>22<br>3.62M | \$270,000<br>22<br>6.08M | \$369,500<br>1<br>369.50K |  |



Contact an experienced

REALTOR

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#### **March 2017**

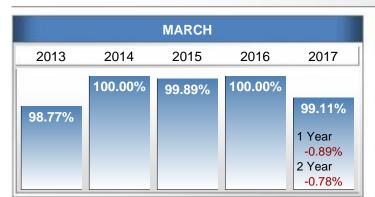
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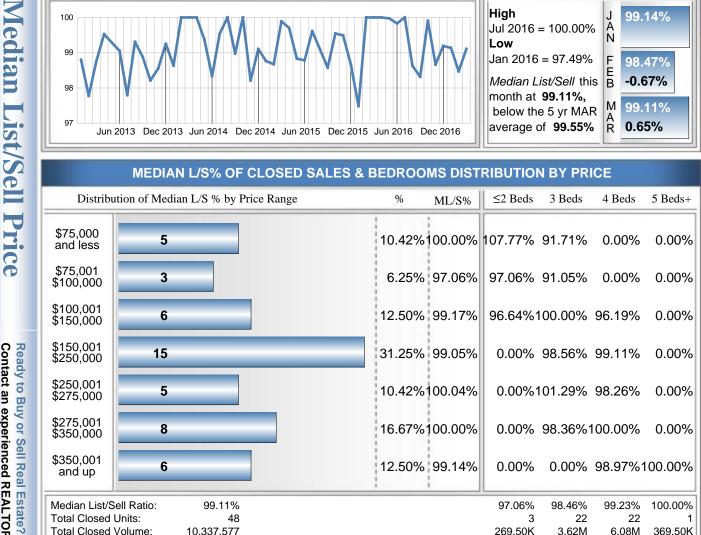
#### **Median Percent of List Price to Selling Price**

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Inventory as of Apr 10, 2017



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#### **Market Summary**

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| Absorption: Last 12 months, an Average of 60 Sales/Month | MARCH   |         |         | Year To Date |         |         |
|--|---------|---------|---------|--------------|---------|---------|
| Active Inventory as of March 31, 2017 = 226              |         | 2017    | +/-%    | 2016         | 2017    | +/-%    |
| Closed Sales   | 53      | 48      | -9.43%  | 120          | 117     | -2.50%  |
| Pending Sales  | 76      | 58      | -23.68% | 160          | 143     | -10.63% |
| New Listings   | 114     | 104     | -8.77%  | 279          | 242     | -13.26% |
| Median List Price  | 199,900 | 213,825 | 6.97%   | 214,950      | 214,900 | -0.02%  |
| Median Sale Price  | 202,900 | 209,750 | 3.38%   | 208,950      | 210,000 | 0.50%   |
| Median Percent of List Price to Selling Price            | 100.00% | 99.11%  | -0.89%  | 99.10%       | 99.05%  | -0.05%  |
| Median Days on Market to Sale                            | 33.00   | 46.50   | 40.91%  | 41.00        | 48.00   | 17.07%  |
| Monthly Inventory  | 278     | 226     | -18.71% | 278          | 226     | -18.71% |
| Months Supply of Inventory                               | 4.50    | 3.77    | -16.22% | 4.50         | 3.77    | -16.22% |







**Market Trends** 

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### **March 2017**

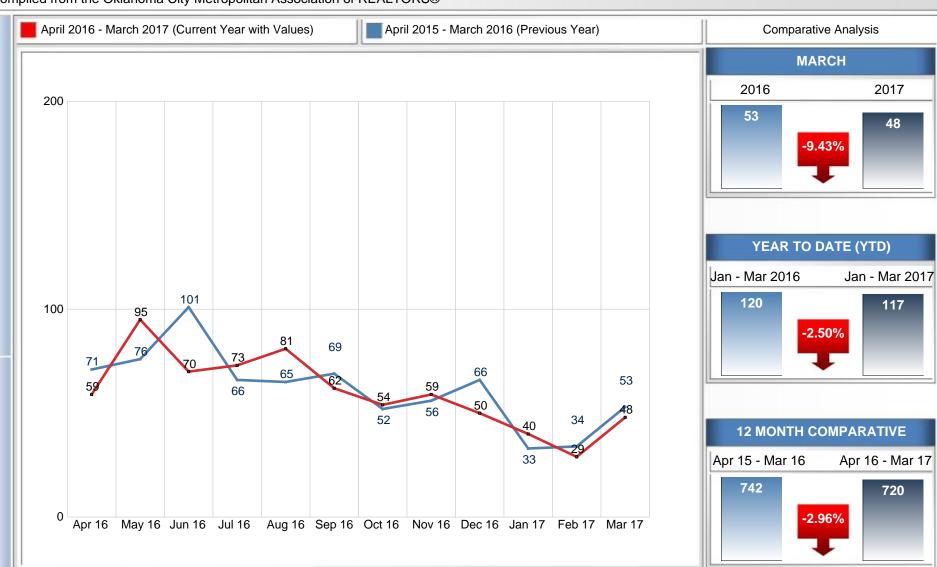
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## **Closed Sales by Units**

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## **Closed Sales by Volume**





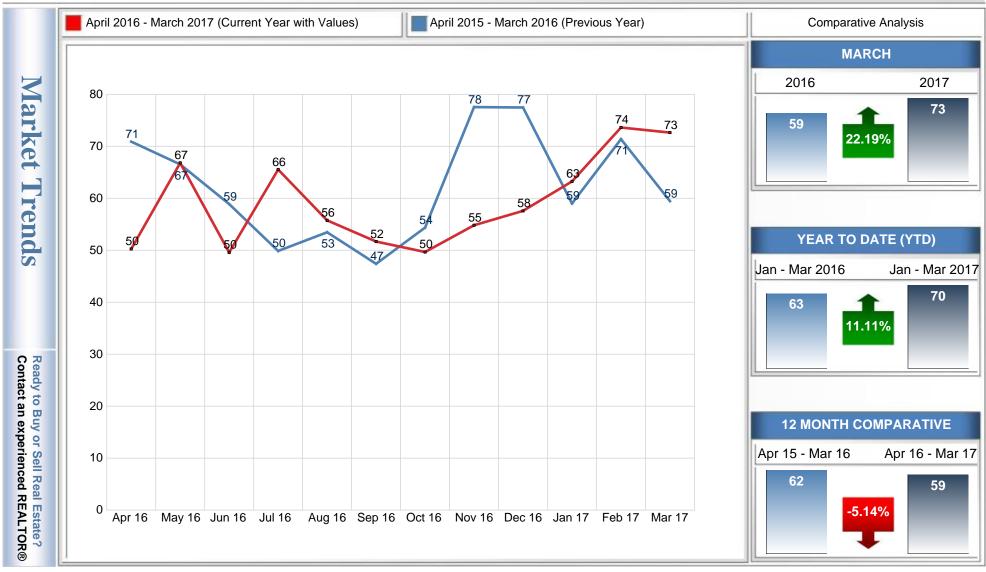
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### **Closed Sales by Average Days on Market**

Data compiled from the Oklahoma City Metropolitan Association of REALTORS®

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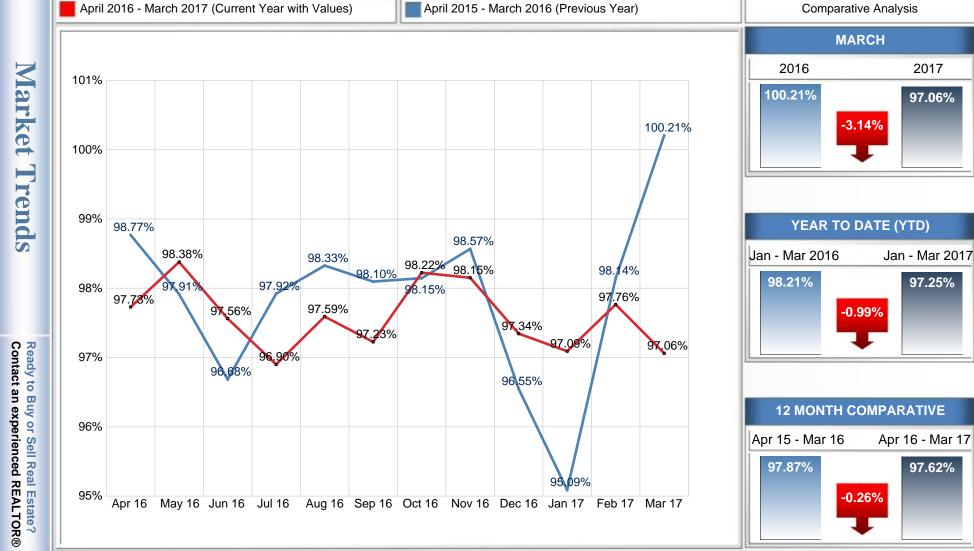
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### **Closed Sales by Average Asked per Sold Ratio**

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Report Produced on: Apr 11, 2017 Comparative Analysis **MARCH** 2016 2017 100.21% 97.06% YEAR TO DATE (YTD) Jan - Mar 2016 Jan - Mar 2017 98.21% 97.25% -0.99% 12 MONTH COMPARATIVE Apr 15 - Mar 16 Apr 16 - Mar 17





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### **Closed Sales by Average Sold Price**

